

TARUN S. PANDIT

TECHNICAL PRODUCT MARKETING | AI & DEVELOPER PRODUCTS

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PROFILE

Technical founder and product-minded operator who turns complex AI and developer systems into clear positioning, demos, onboarding, documentation, and customer-facing narratives. Combines builder fluency with practical launch, discovery, and product feedback experience.

CORE CAPABILITIES

Product / GTM: Technical positioning, messaging, customer discovery, audience translation, demos, launch support

Content / Enablement: Product documentation, onboarding flows, use-case narratives, support feedback synthesis

Technical: AI workflows, inference systems, automation, Python, TypeScript, React, REST APIs, cloud platforms

RELEVANT EXPERIENCE

Founder & Sole Developer | Flow7 / StemsAI 2024 - Present stemsai.flow7.org

- Built and launched an AI audio product end to end, owning product direction, UX, engineering, infrastructure, billing, reliability, and launch execution.
- Translated a complex model workflow into clear self-serve states, progress messaging, secure delivery, usage rules, and support language.
- Evaluated model outputs and explained product capabilities and limitations accurately to users while refining positioning and experience.
- Used support friction, product behavior, and user feedback to clarify value, reduce ambiguity, and guide product and messaging changes.

Co-Founder / Lead Engineer | YourLeadAI Jan 2025 - Present yourleadai.com

- Supported client discovery and translated business needs, buyer context, and operational constraints into product plans and demos.
- Created customer-facing explanations and implementation guidance for lead intake, qualification, follow-up, booking, and CRM workflows.
- Owned technical delivery and partnered with sales and client communication so claims, onboarding, and shipped behavior stayed aligned.

Network Engineer | NeoBioLinus Inc. Jun 2023 - Dec 2024 [Pennsylvania](https://pennsylvania.com)

- Resolved technical issues while maintaining clear documentation and communication with users and internal teams.
- Collaborated across functions to improve process, reliability, support outcomes, and knowledge transfer.

PRODUCT EVIDENCE

StemsAI demonstrates developer-product fluency across model evaluation, self-serve UX, billing, governance, and support. YourLeadAI demonstrates buyer discovery, workflow translation, demos, implementation, and client-facing technical communication.

EDUCATION & CERTIFICATION

Western Governors University - B.S. Information Technology, expected 2026

George Mason University - B.S. Computational and Data Sciences, expected 2027

ITIL 4 Foundation | U.S. citizen; no sponsorship required